

# Cooperation Proposal.

## I. Introduction

We are excited to propose a partnership with **Your company** to distribute our software, **Power Eye**, in Your Country. This collaboration aims to leverage Your market expertise and distribution network to bring our innovative industrial monitoring solution to a broader audience.

## II. Objectives

1. **Market Expansion:** Introduce **Power Eye** to new markets and increase its user base.
2. **Mutual Growth:** Achieve business growth for both parties through a successful partnership.
3. **Customer Satisfaction:** Provide high-quality support and services to end-users in Your Country and Customers.

## III. Roles and Responsibilities

### A. MTECVIET

- **Product Development:** Continue to develop and enhance **Power Eye**.
- **Technical Support:** Provide technical support and training to your company's team.
- **Marketing Materials:** Supply marketing materials and product documentation.
- **Quality Assurance:** Ensure the software meets all quality standards and regulatory requirements.
- **White Label Application:** Create and customize a white label application according to the partner's requirements, including logo, colors, and other branding elements. Your company will pay a fee for this white label service.

**B. Your company:**

- **Distribution:** Handle the distribution and sales of **Power Eye** in your country.
- **Marketing and Promotion:** Execute marketing campaigns and promotional activities.
- **Customer Support:** Provide first-line customer support and escalate technical issues to **MTECVIET**.
- **Feedback:** Collect and relay customer feedback to **MTECVIET** for product improvement.

**IV. Cooperation Process****1. Agreement Signing:**

- Draft and sign a formal cooperation agreement outlining the terms and conditions of the partnership.

**2. Training and Onboarding:**

- Conduct training sessions for your company's team to familiarize them with **Power Eye**.
- Provide access to necessary resources and documentation.

**3. Marketing and Launch:**

- Your company will develop and execute the marketing plan to promote **Power Eye** in Your Country.
- Launch the product through Your company's distribution channels.

**4. Sales and Distribution:**

- Your company will manage sales operations and distribution logistics.
- Regularly review sales performance and adjust strategies as needed.

**5. Support and Maintenance:**

- Establish a support system to address customer inquiries and technical issues.

- Schedule regular meetings to discuss progress, challenges, and opportunities for improvement.

#### 6. Performance Review:

- Conduct periodic performance reviews to evaluate the success of the partnership.
- Make necessary adjustments to the cooperation strategy based on feedback and market conditions.

## V. Financial Terms

- **Specific Pricing:** MTECVIET will provide a specific pricing table for the product with different configuration levels.
- **Sales Rights:** Your company has full rights to sell the product at their desired price.
- **Payment:** MTECVIET will collect payment according to the provided pricing table, regardless of the final selling price by Your company.
- **White Label Fee:** Your company will pay a fee for the white label application service.

## VI. Conclusion

We believe that this partnership will be mutually beneficial and lead to significant growth for both MTECVIET and Your esteemed company. We look forward to further discussing this proposal and collaborating together to bring Power Eye to customers.

## VII. Contact information.

For further discussions and inquiries, please contact:

### POWER EYE - MTECVIET

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*We look forward to a successful partnership and are excited to bring  
Power Eye to new markets together.*